copy to board members 12-21-88

POINT
27 GATE 5 ROAD
SAUSALITO, CA 94965

Pinhead Briefing for November 1988

	Nov-87	Nov-88	Oct-88
Cash Received	$56,941	$105,299	$77,064
Cash Spent	$55,911	$94,923	$80,227
Difference	**$1,030**	**$10,376**	**($3,163)**
Portion of cash received that was sub money	$27,341	$42,621	$35,452
Portion of cash received that was project money	$17,000	$39,500	$10,000

Payroll Costs:	1987 Monthly Average	Nov-87	Nov-88	Oct-88	1988 Monthly Average
Total # staff paid		14	19	23	
Total # hrs worked	1600	1291	1864	2559	2550
Total Gross Salary	$18,950	$15,404	$26,741	$34,776	$36,025
Point Social Security tax contrib		$1,101	$2,008	$2,612	

Totals for 12/15 Payroll:

Total # hrs worked	864.25
Total Gross Salary	$12,304.34
Point Social Security tax contribution	$924.06